

Handling the Sale of Real Estate During Probate Can Be Complicated



Hiring a Real Estate Professional that can help you successfully navigate the probate sales process is key.

**Make the Right Choice by
Calling a Certified Probate
Real Estate Specialist.**





Set Up a One-on-One Consultation with a Certified Probate Real Estate Specialist (CPRES) Today!



What is a Certified Probate Real Estate Specialist? (CPRES)

A C.P.R.E.S. (Certified Probate Real Estate Specialist) has specialized knowledge and skills to address all the details involved in the sale of real estate during the probate process. A CPRES has met specific educational requirements, which enables them to meet the challenges presented in selling real estate during this process. A CPRES is with you every step of the way from getting the property ready for sale, to working with the representatives and administrators, to facilitating a successful transaction and close of escrow.

A Certified Probate Real Estate Specialist can provide services to Administrators or Executors such as:

- Full Time – Full Service Professional Real Estate Team that has the knowledge and understanding of the unique dynamics inherent in Probate Sales to insure a successful and timely close.
- P-CMA – A specific Probate Comparative Market Analysis that identifies property values during key periods throughout the Probate Process.
- A network of professionals in the area to assist with the preparation and sale of the property from beginning to end.
- Empathy and Integrity to insure an accommodating sales environment for all parties involved.

A Certified Probate Real Estate Specialist can provide services to the Legal Professional such as:

- A comprehensive plan to sell the Real Property integrated with the probate process and deadlines to insure a seamless transaction.
- P-CMA – A specific Probate Comparative Market Analysis that identifies property values during key periods throughout the Probate Process and Title searches as needed on the property.
- A true power partner and like-minded professional that can bring opportunities for joint clients and can be a resource for referrals.
- Clear communication and regular updates with regards to the sales process to insure a successful close.

The Benefits of Working with a Certified Probate Real Estate Specialist

A CPRES is your “go to” Real Estate professional for selling or buying a property through the Probate process. There are countless benefits of working with a professional that has the knowledge, expertise and experience in probate and trust sales:

- She can explain the process and key terms so that her clients understand and know what to expect.
- She knows the rules and how a home is sold during Probate.
- She knows how court confirmation sales work.
- She has a network of professionals to assist with the preparation and sale of the home.
- She provides clear communication to all parties when vital decisions need to be made.

Everyone wins when working with a Real Estate professional that is trained to deal with the dynamics inherent in probate and trust sales. Choosing to work with a CPRES is the right choice, you will be in the very best hands possible and in turn will have peace of mind throughout the entire process.

Additional Resources and Services

Wendy has a network of professionals to assist her with the preparation and sale of her Probate Listings. Such as:

- Home Stagers
- Gardeners
- Cleaning Crews
- Junk Removal
- Locksmiths
- Moving Services
- Donation Centers
- Estate Sale Companies
- Appraisers
- Bookkeepers
- Appraisers
- Tax Advisors

For a Free Probate Tool Kit designed to help Administrators and Executors, please visit www.WendyDormer.com

